







SME Instrument - Business Acceleration Services Event TRA - MARKETPLACE 16 April 2018

Solution Workshop

SME Instrument companies and large corporates will debate in participatory World Café style on how to solve future challenges in transport and mobility and how large corporates can work together with SMEs.

Welcome and Introduction

12:00 Moderator: Athanasios Papaioannou, EurA AG Romain Bouttier, SME Instrument - European Innovation Council Pilot

Impulse presentations:

- 12:10 BMW: Bernhard Schambeck, Head of Technology Transfer
 - Ferrovie Italiane: Franco Stivali, Head of Innovation
- **12:30** World Café Workshop on "Working with Corporates in the Mobility Sector"
- **13:15** Presentation of results from the two workshops (a 10min), Discussion
- **13:30** Networking Lunch

Pitching Contest

Opportunity for finance and business partners to discover top SME Instrument companies pitching their business cases.



#EU eic @H2020SME



https://ec.europa.eu/easme/sme





Pitching Contest

Introduction of Pitching Event

Moderator: Caspar Graf Stauffenberg, CatCap GmbH

Jury:

Peter Angermayer, Head of Investments, Voestalpine

Philipp Thurn und Taxis, Managing Director, Constantia Industries

14:30 Ingo Fehr, Investment Manager, High Tech Gründerfonds

Franz Salzmann, Partner, SpeedInvest

Bernhard Schambeck, Head of Technology Transfer, BMW

Franco Stivali, Innovation Manager, Ferrovie Italiane Maria Seifert-Gasteiger, Head of Innovation, ÖBB

Walter Rosinger, Head of Strategy, Magna Steyr

Pitching Session I

Ariadna

Asteravia

Awaait

CAMINA

e-Novia

Goopti

Libralato

15:50 Short break

Pitching Session II

16:10

14:40

- Media Corp
- SLOT
- Monolithos
- Taller Innovacion
- Sigens
- Torqway

Results of the report "Access-to-Finance Conditions for Innovative

17:10 Road Transport", Alessandro De Concini, Advisor, European Investment Bank InnovFin Advisory

Award Ceremony of the EIC SME Instrument, Pitching Awards to Best Pitch and Most disruptive SMEs

17:30 Networking – Get-Together



@H2020SME



https://ec.europa.eu/easme/sme